

**SREENIVASA INSTITUTE OF TECHNOLOGY AND MANAGEMENT STUDIES**



**(AUTONOMOUS)**

**Chittoor – 517 127 (A.P.)**

---

**ENTREPRENEURSHIP DEVELOPMENT CELL**

\*\*\*\*\*

A Report on “**EXPERIENCE OF SUCCESSFUL ENTREPRENEUR**”

on **3<sup>rd</sup> August, 2017**

Entrepreneurship Development Cell of Sreenivasa Institute of Technology and Management Studies organized a workshop on experience of successful entrepreneur on 3<sup>rd</sup> August, 2017.

The programme was organized for the students of B.Tech. Mechanical and Civil.

Dr.K.Sudarsn, Co-ordinator, Entrepreneurship Development Cell has introduced the Resource Person Mr.K.Suresh, MD, Sri Venkateswara Constructions, Bangalore.

Mr.K.Suresh started the session with his experience as an employee with the qualification of B.Tech. Civil Engineering and the reasons to become entrepreneur..

The students were interacted with Resource Person Mr.K.Suresh.



**Mr.K.Suresh, Resource Person addressing the students**



**Mr.K.Suresh, Resource Person addressing the students**

# **SREENIVASA INSTITUTE OF TECHNOLOGY AND MANAGEMENT STUDIES**



**(AUTONOMOUS)**

**Chittoor – 517 127 (A.P.)**

---

## **ENTREPRENEURSHIP DEVELOPMENT CELL**

\*\*\*\*\*

A Report on “**SALES FORCE MANAGEMENT AND ENTREPRENEURSHIP DEVELOPMENT**”

on **30<sup>th</sup> August, 2017**

Entrepreneurship Development Cell of Sreenivasa Institute of Technology and Management Studies organized a workshop on Sales Force Management and Entrepreneurship Development on 30<sup>th</sup> August, 2017.

The programme was organized for interested students of B.Tech. CSE and MCA.

Dr.K.Sudarsan, Co-ordinator, Entrepreneurship Development Cell has introduced the Resource Person Mr.J.Sheik Mohamod, Assistant Professor, Department of MCA, Sreenivasa Institute of Technology and Management Studies, Chittoor.

Mr.J.Sheik Mohamod started his session that the importance of sales force management to sustainable business growth in the present e-world and maintain good customer relationship with the customers. He further said that there are good opportunities for computer science students to become entrepreneurs.

The students were clarified their doubts to Mr.J.Sheik Mohamod, Resource Person.



**Mr.J.Sheik Mohamod addressing the Students**

Students were enlightened and got awareness on Sales Force Management and Entrepreneurship by attending this programme.

# **SREENIVASA INSTITUTE OF TECHNOLOGY AND MANAGEMENT STUDIES**



**(AUTONOMOUS)**

**Chittoor – 517 127 (A.P.)**

---

## **ENTREPRENEURSHIP DEVELOPMENT CELL**

@\*\*\*\*\*@

A Report on “**Experience of Successful Start-up Entrepreneur**”

on **1<sup>st</sup> September, 2017**

Entrepreneurship Development Cell of Sreenivasa Institute of Technology and Management Studies organized a workshop on Successful Start-up Entrepreneur on 1<sup>st</sup> September, 2019.

The programme was organized for interested students of B.Tech. ECE, CSE, EEE, Mechanical and Civil, and also MCA, who wants to know awareness on startup and the experience of successful startup entrepreneur.

Mr.N.R.Thulasi Prasad, Member, Entrepreneurship Development Cell has introduced the Resource Person Mr.B.R.M.V.Krishna, CEO for Mayinkrish Ventures Pvt. Limited., Hyderabad.

Mr.B.R.M.V.Krishna shared his experience to start a startup and .

The students were clarified their doubts with Chief Guest Mr.B.R.M.V.Krishna.





**Mr.N.R.Thulasi Prasad, Member, Entrepreneurship Development Cell, introducing the Chief Guest to the august gathering**



**Mr.B.R.M.V.Krishna addressing the students**